

Message Text

LIMITED OFFICIAL USE

PAGE 01 MOSCOW 07737 171433Z

46

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 OES-06 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 PRS-01

PA-01 USIA-06 /046 W

----- 049689

P 171335Z MAY 76

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 3984

LIMITED OFFICIAL USE MOSCOW 7737

EO 11652: NA

TAGS: EAIR UR US

SUBJECT: PAN AM TICKETING PROBLEMS PROCEED ONE STEP FURTHER

REF: A) MOSCOW 7511, B) MOSCOW 7383

1. AEROFLOT HAS REFUSED PAN AM REQUEST MAY 14 TO ISSUE TICKET FOR PROFESSOR EDWIN HEWITT, EXCHANGEES UNDER BILATERAL S AND T AGREEMENT, WHO WANTS TO TRAVEL VIA AEROFLOT TO TEHRAN AND THEN VIA PAN AM TO US WITH SEVERAL INTERMEDIATE STOPS. PAYMENT WAS TO BE IN RUBLES RECEIVED BY HEWITT AS REMUNERATION. ACCORDING TO PAN AM REP., EXPLANATION GIVEN BY AEROFLOT WAS THAT THEIR FINANCIAL PEOPLE "DISLIKE" ISSUING SUCH TICKETS.

2. EMBASSY, AFTER BEING APPRAISED OF DEVELOPMENT, SENT LETTER MAY 14 TO SAMORUKHOV POINTING OUT AEROFLOT REFUSAL WAS IN VIOLATION OF EXISTING BILATERAL AND INTERLINE AGREEMENTS AND REQUESTING EXPEDITIOUS

CORRECTION OF SITUATION. ON MAY 16, HOWEVER, PAN AM REP HAPPENED TO MEET SAMORUKHOV AT AIRPORT AS LATTER WAS DEPARTING FOR WASHINGTON. SAMORUKHOV TOLD REP HE HAD RECEIVED EMBASSY LETTER BUT HE WOULD DO NOTHING ABOUT IT UNTIL HE RETURNED FROM WASHINGTON. HE GAVE NO INDICATION HOW MATTER WOULD EVENTUALLY BE RESOLVED.

3. COMMENT: WHILE EVIDENCE IS INCOMPLETE, IT APPEARS SOVIETS MAY
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MOSCOW 07737 171433Z

HAVE BEGUN SELECTIVE CAMPAIGN TO INFLUENCE OUTCOME OF CURRENT DIS-

CUSSIONS IN WASHINGTON ON POOLING ARRANGEMENT. WHAT THEY SEEM TO BE SIGNALLING IS THAT IF ONLY DIRECT SERVICE IS TO BE INCLUDED IN POOL, THEN PAN AM'S INDIRECT SERVICE OPERATIONS FROM MOSCOW MAY BE IN JEOPARDY, UNLESS, POSSIBLY, SOME SUITABLE US CONCESSION WERE OFFERED. SOVIETS HAVE ALREADY MADE POINT REPORTED IN REFTTEL A THAT IN THEIR VIEW PAN AM'S OVERALL POSITION HERE IMPROVES CONSIDERABLY WITH INCLUSION OF REVENUES FROM INDIRECT OPERATIONS. FROM THEIR PERSPECTIVE, LEAVING OPEN THIS "LOOPHOLE" UNDER A POOLING ARRANGEMENT MIGHT GIVE PAN AM A SIGNIFICANT OPERATIONAL ADVANTAGE. PAN AM REP ESTIMATES THAT 1975 REVENUE FROM INDIRECT SERVICE WAS \$750,000 AND PROBABLY WILL INCREASE THIS YEAR. HIS CONCERN IS THAT EVEN WITH POOLING ARRANGEMENT, PAN AM MIGHT ULTIMATELY BE LOSER IF INDIRECT SERVICE TICKETING REVENUE IS SHARPLY REDUCED. EMBASSY THEREFORE SUGGESTS THAT DURING CURRENT WASHINGTON TALKS SOVIETS BE ASKED HOW AEROFLOT WOULD VIEW ITS EXISTING COMMITMENTS TO RIGHT OF FREE CHOICE OF TICKET OF PASS- ENGER AND ITS OBLIGATIONS AS PAN AM'S GENERAL TICKET AGENT IN USSR UNDER ANY POSSIBLE NEW POOLING AGREEMENT.
BREMMENT

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, AGREEMENTS, AIR ROUTES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 17 MAY 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MOSCOW07737
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760190-0605
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760546/aaaabnmv.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 MOSCOW 7511, 76 MOSCOW 7383
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 07 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07 MAY 2004 by CollinP0>; APPROVED <31 AUG 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PAN AM TICKETING PROBLEMS PROCEED ONE STEP FURTHER
TAGS: EAIR, UR, US, PANAM, AEROFLOT, (HEWITT, EDWIN)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006